# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549

## **FORM 10-Q**

☑ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended: March 31, 2024 OR ☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the transition period from \_\_\_\_ **COMMISSION FILE NUMBER: 001-38365** EYENOVIA, INC. (Exact name of Registrant as Specified in Its Charter) **DELAWARE** 47-1178401 (State or Other Jurisdiction of (I.R.S. Employer Incorporation or Organization) Identification No.) 295 Madison Avenue, Suite 2400 **NEW YORK, NY** 10017 (Address of Principal Executive Offices) (Zip Code) Registrant's telephone number, including area code: (833) 393-6684 Securities registered pursuant to Section 12(b) of the Act: Trading Symbol(s) Title of each class Name of each exchange on which registered Common Stock, par value \$0.0001 per share Nasdaq Capital Market **EYEN** Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\boxtimes$  No  $\square$ Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes ⊠ No □ Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act. Large accelerated filer П Accelerated filer Non-accelerated filer Smaller reporting company  $\times$ Emerging growth company If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any news or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\square$ Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes □ No ⊠ The number of outstanding shares of the registrant's common stock was 53,870,762 as of May 10, 2024.

## FORM 10-Q

## FOR THE QUARTERLY PERIOD ENDED MARCH 31, 2024

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## PART I – FINANCIAL INFORMATION

## Item 1. Financial Statements.

## EYENOVIA, INC.

## **Condensed Balance Sheets**

	March 31, 2024 (unaudited)			December 31, 2023
Assets		(unauditeu)		
Current Assets				
Cash and cash equivalents	\$	7,976,106	\$	14,849,057
Inventories		3,513,860		109,798
Deferred clinical supply costs		846,301		4,256,793
License fee and expense reimbursements receivable		88,045		123,833
Security deposits, current		1,506		1,506
Prepaid expenses and other current assets		2,025,267		1,365,731
Total Current Assets		14,451,085		20,706,718
Property and equipment, net		3,155,710		3,374,384
Security deposits, non-current		197,168		197,168
Intangible assets		6,122,945		2,122,945
Operating lease right-of-use asset		1,538,814		1,666,718
Equipment deposits		711,441		711,441
Total Assets	\$	26,177,163	\$	28,779,374
Liabilities and Stockholders' Equity				
Zmomuo unu stocumo ucto zquit,				
Current Liabilities:				
Accounts payable	\$	2,145,272	\$	1,753,172
Accrued compensation		828,286		1,658,613
Accrued expenses and other current liabilities		4,751,755		287,928
Operating lease liabilities - current portion		579,585		501,250
Notes payable - current portion, net of debt discount of \$621,712 and \$503,914 as of March 31, 2024 and December 31, 2023, respectively		0 155 025		5,329,419
Total Current Liabilities	_	8,155,025 16,459,923		9,530,382
		,,		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Operating lease liabilities - non-current portion		1,140,231		1,292,667
Notes payable - non-current portion, net of debt discount of \$200,711 and \$448,367 as of March 31, 2024		2 102 456		4,355,800
and December 31, 2023, respectively  Convertible notes payable - net of debt discount of \$344,219 and \$398,569 as of March 31, 2024 and		2,103,456		4,333,600
December 31, 2023, respectively		1 655 701		4 601 421
Total Liabilities	_	4,655,781	_	4,601,431
Total Liabilities		24,359,391		19,780,280
Commitments and contingencies (Note 8)				
Stockholders' Equity:				
Preferred stock, \$0.0001 par value, 6,000,000 shares authorized; 0 shares issued and outstanding as of March 31, 2024 and December 31, 2023		_		_
Common stock, \$0.0001 par value, 90,000,000 shares authorized; 47,386,349 and 45,553,026 shares issued				
and outstanding as of March 31, 2024 and December 31, 2023, respectively		4,738		4,555
Additional paid-in capital		158,226,694		154,486,098
Accumulated deficit		(156,413,660)		(145,491,559
Total Stockholders' Equity	_	1,817,772		8,999,094
1 7	\$	26,177,163	\$	28,779,374
Total Liabilities and Stockholders' Equity	Φ	20,177,103	Ф	20,779,374

## Condensed Statements of Operations (unaudited)

	For the Three Marc	Months Ended
	2024	2023
Operating Income		
Revenue	\$ 4,993	\$ —
Cost of revenue	(4,993)	_
Gross Profit		
Operating Expenses:		
Research and development	4,431,601	2,521,950
General and administrative	3,835,223	2,936,886
Reacquisition of license rights	2,000,000	_
Total Operating Expenses	10,266,824	5,458,836
Loss From Operations	(10,266,824)	(5,458,836)
Other Income (Expense):		
Other (expense) income, net	(97,558)	70,993
Interest expense	(678,658)	(454,003)
Interest income	120,939	102,480
Total Other Expense	(655,277)	(280,530)
	(10.000.101)	ф. (5. <b>7</b> 20.2(6)
Net Loss	\$ (10,922,101)	\$ (5,739,366)
Net Loss Per Share - Basic and Diluted	\$ (0.23)	\$ (0.15)
Shares Outstanding - Basic and Diluted	46,606,790	37,410,587

## Condensed Statements of Changes in Stockholders' Equity (unaudited)

	For the Three Months Ended March 31, 2024								
	Additional						Total		
	Comm	ion S	Stock		Paid-In	1	Accumulated		Stockholders'
	Shares		Amount		Capital		Deficit		Equity
Balance - January 1, 2024	45,553,026	\$	4,555	\$	154,486,098	\$	(145,491,559)	\$	8,999,094
Issuance of common stock in At the Market offering [1]	1,833,323		183		3,194,364		_		3,194,547
Stock-based compensation	_		_		546,232		_		546,232
Net loss							(10,922,101)		(10,922,101)
Balance - March 31, 2024	47,386,349	\$	4,738	\$	158,226,694	\$	(156,413,660)	\$	1,817,772

	For the Three Months Ended March 31, 2023								
	Additional								Total
	Comn	ion S	Stock		Paid-In		Accumulated	S	Stockholders'
	Shares		Amount		Capital		Deficit		Equity
Balance - January 1, 2023	36,668,980	\$	3,667	\$	135,461,361	\$	(118,230,463)	\$	17,234,565
Issuance of common stock in At the Market offering [2]	1,299,947		130		3,499,462				3,499,592
Cashless exercise of stock options	19,530		2		(2)		_		_
Stock-based compensation	· —		_		819,064				819,064
Issuance of common stock related to vested restricted stock units	3,289		_		_		_		_
Net loss							(5,739,366)		(5,739,366)
Balance -March 31, 2023	37,991,746	\$	3,799	\$	139,779,885	\$	(123,969,829)	\$	15,813,855

Includes gross proceeds of \$3,293,347 less total issuance costs of \$98,800. Includes gross proceeds of \$3,607,827 less total issuance costs of \$108,235.

## Condensed Statements of Cash Flows (unaudited)

		For the Three Months Ended March 31,			
	<u> </u>	2024		2023	
Cash Flows From Operating Activities					
Net loss	\$	(10,922,101)	\$	(5,739,366)	
Adjustments to reconcile net loss to net cash used in operating activities:					
Stock-based compensation		546,232		819,064	
Depreciation of property and equipment		247,728		63,119	
Amortization of debt discount		184,207		149,490	
Write-off of property and equipment		85,051		_	
Write-down of inventories to net realizable value		198,034		_	
Provision for defective clinical supply settlement		100,000		_	
Non-cash rent expense		127,904		133,907	
Changes in operating assets and liabilities:					
Prepaid expenses and other current assets		(154,486)		(212,025)	
License fee and expense reimbursements receivables		35,788		210,109	
Deferred clinical supply costs		375,944		(1,067,714)	
Inventories		(567,598)		_	
Accounts payable		392,100		(26,207)	
Accrued compensation		(830,327)		(1,110,002)	
Accrued expenses and other current liabilities		363,828		(42,933)	
Lease liabilities		(74,101)		(136,150)	
Net Cash Used In Operating Activities		(9,891,747)		(6,958,708)	
Cash Flows From Investing Activities					
Purchases of property and equipment		(114,105)		(920,865)	
Vendor deposits for property and equipment		(114,105)		82,813	
Net Cash Used In Investing Activities	_	(114,105)		(838,052)	
	_	<u> </u>			
Cash Flows From Financing Activities					
Proceeds from sale of common stock in At the Market offering		3,293,347		3,607,827	
Payment of issuance costs for At the Market offering		(98,800)		(108,235)	
Repayments of notes payable		(61,646)		(100,030)	
Net Cash Provided By Financing Activities		3,132,901		3,399,562	
Net Decrease in Cash and Cash Equivalents		(6,872,951)		(4,397,198)	
Cash and Cash Equivalents - Beginning of Period		14,849,057		22,863,520	
Cash and Cash Equivalents - End of Period	\$	7,976,106	\$	18,466,322	

## Condensed Statements of Cash Flows, continued (unaudited)

	For the Three Months Ended March 31,			
	2024 20			2023
Supplemental Disclosure of Cash Flow Information:				
Cash paid during the period for:				
Interest	\$	494,451	\$	304,512
			_	
Supplemental Disclosure of Non-Cash Investing and Financing Activities				
Purchase of insurance policy financed by note payable	\$	505,050	\$	609,140
Accrual for intangible asset milestone obligations	\$	4,000,000	\$	_
Reclassification of deferred clinical supply costs to inventories	\$	3,034,498	\$	_
Right-of-use assets obtained in exchange for lease liabilities	\$	_	\$	350,473
Cashless exercise of stock options	\$	_	\$	2

#### NOTES TO CONDENSED FINANCIAL STATEMENTS

(UNAUDITED)

#### Note 1 – Business Organization, Nature of Operations and Basis of Presentation

Eyenovia, Inc. ("Eyenovia" or the "Company") is a commercial-stage ophthalmic pharmaceutical technology company developing a pipeline of microdose array print therapeutics based on its Optejet platform. MicroPine, its leading late-stage candidate for the multi-billion dollar pediatric progressive myopia market has been licensed to Arctic Vision (Hong Kong) Limited ("Arctic Vision") in China and South Korea. In the United States, Eyenovia is also focused on the commercialization of its two Food and Drug Administration ("FDA")-approved products: Mydcombi (tropicamide+phenylephrine ophthalmic spray) for mydriasis, as well as clobetasol propionate ophthalmic nanosuspension 0.05% to reduce pain and inflammation following ocular surgery.

The accompanying unaudited condensed financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP") for interim financial information and with the instructions to Form 10-Q and Article 8 of Regulation S-X. Accordingly, they do not include all of the information and disclosures required by U.S. GAAP for complete financial statements. In the opinion of management, such statements include all adjustments (consisting only of normal recurring items) which are considered necessary for a fair presentation of the condensed financial statements of the Company as of March 31, 2024 and for the three months ended March 31, 2024 and 2023. The results of operations for the three months ended March 31, 2024 are not necessarily indicative of the operating results for the full year ending December 31, 2024 or any other period. These unaudited condensed financial statements should be read in conjunction with the audited financial statements and related disclosures of the Company as of December 31, 2023 and for the year then ended, which were included in the Company's Annual Report on Form 10-K for the year ended December 31, 2023, filed with the Securities and Exchange Commission ("SEC") on March 18, 2024 (the "2023 Form 10-K"), as amended by Amendment No. 1, filed with the SEC on April 26, 2024 (the "2023 Form 10-K Amendment").

#### Note 2 – Summary of Significant Accounting Policies

The Company disclosed its significant accounting policies in Note 2 – Summary of Significant Accounting Policies included in the 2023 Form 10-K. There have been no material changes to the Company's significant accounting policies during the three months ended March 31, 2024, except as disclosed below.

## Liquidity and Going Concern

As of March 31, 2024, the Company had unrestricted cash and cash equivalents of approximately \$8.0 million and an accumulated deficit of approximately \$156.4 million. For the three months ended March 31, 2024 and 2023, the Company incurred net losses of approximately \$10.9 million and \$5.7 million, respectively, and used cash in operations of approximately \$9.9 million and \$7.0 million, respectively. The Company does not have recurring revenue and has not yet achieved profitability. The Company expects to continue to incur cash outflows from operations for the near future. The Company expects that its research and development and general and administrative expenses will continue to increase and, as a result, it will eventually need to generate significant product revenues to achieve profitability. These circumstances raise substantial doubt about the Company's ability to continue as a going concern for at least one year from the date that these financial statements are issued. Implementation of the Company's plans and its ability to continue as a going concern will depend on many factors, including the Company's ability to successfully commercialize its products and services, competing technological and market developments, and the need to enter into collaborations with other companies, or acquire other companies or technologies to enhance or complement its product and service offerings. Additionally, the Company may need to raise further capital, through the sale of additional equity or debt securities. If the Company is unable to generate sufficient recurring revenues or secure additional capital, it may be required to curtail its research and development initiatives and take additional measures to reduce costs in order to conserve its cash.

## Cash and Cash Equivalents

The Company considers all highly liquid investments with an original maturity of three months or less to be cash equivalents in the financial statements. As of March 31, 2024 and December 31, 2023, the Company had Treasury bills with original maturity dates of three months or less in the amounts of \$2,039,357 and \$5,450,118, respectively.

#### NOTES TO CONDENSED FINANCIAL STATEMENTS

## (UNAUDITED)

The Company has cash deposits in financial institutions that, at times, may be in excess of Federal Deposit Insurance Corporation ("FDIC") insurance limits. The Company has not experienced losses in such accounts and periodically evaluates the creditworthiness of its financial institutions. As of March 31, 2024 and December 31, 2023, the Company had cash and cash equivalent balances in excess of FDIC insurance limits of \$7,301,681 and \$14,243,870, respectively.

#### Clinical Supply Arrangements

Bausch + Lomb Ireland Limited ("Bausch + Lomb") and Arctic Vision had contracted with the Company to manufacture and supply them with the appropriate drug-device combination products to conduct their clinical trials on a cost plus 10% mark-up basis. Pursuant to the Letter Agreement (as defined below) with Bausch + Lomb, as referenced in Note 8 – Commitments and Contingencies – Bausch License Agreements, the arrangement with Bausch + Lomb has been terminated, and all rights have been repurchased by Eyenovia. The arrangement with Arctic Vision is still in place. The Company's licensing agreement with Arctic Vision represents a collaborative arrangement and Arctic Vision is not a customer with respect to the clinical supply arrangements. The Company's policy is to (a) defer the materials and manufacturing costs in order to properly match them up against the income from the clinical supply arrangements; and (b) report the net income from the clinical supply arrangements as other income. Deferred clinical supply costs were \$0.8 million and \$4.3 million at March 31, 2024 and December 31, 2023, respectively. See Note 8 – Commitments and Contingencies –Defective Clinical Supply for additional information.

#### **Inventories**

Inventories are stated at the lower of cost or net realizable value. Cost is determined using the first-in, first-out method. The cost of inventory that is sold to third parties is included within cost of sales. The Company will periodically review for slow-moving, excess or obsolete inventories.

Inventory is primarily comprised of drug-device combination products, which are available for commercial sale, as follows:

	March 31, 2024	December 31, 2023
Finished goods	\$ 452,218	\$ 30,683
Raw materials	3,061,642	79,115
Total inventory	\$ 3,513,860	\$ 109,798

The Company has evaluated the net realizable value of the commercial inventory. The write-down of commercial inventory to net realizable value was \$198,034 and \$0 for the three months ended March 31, 2024 and 2023, respectively.

#### NOTES TO CONDENSED FINANCIAL STATEMENTS

## (UNAUDITED)

#### Net Loss Per Share of Common Stock

Basic net loss per share of common stock is computed by dividing net loss by the weighted average number of shares of common stock outstanding during the period, plus fully vested shares that are subject to issuance for little or no monetary consideration. Diluted loss per share reflects the potential dilution that could occur if securities or other instruments to issue common stock were exercised or converted into common stock. The following table presents the computation of basic and diluted net loss per common share:

	For the Three Marc	
	2024	2023
Numerator:		
Net income (loss)	\$ (10,922,101)	\$ (5,739,366)
Net loss attributable to common stockholders	\$ (10,922,101)	\$ (5,739,366)
Denominator (weighted average quantities):		
Common shares issued	46,471,045	37,380,976
Add: Undelivered vested restricted stock units	135,745	29,611
Denominator for basic and diluted net loss per share	46,606,790	37,410,587
Basic and diluted net loss per common share	\$ (0.23)	\$ (0.15)

The following securities are excluded from the calculation of weighted average diluted shares of common stock because their inclusion would have been anti-dilutive:

	March 31,			
	2024	2023		
Warrants	10,926,554	6,087,845		
Options	6,022,877	5,460,099		
Convertible notes	2,327,747	2,327,747		
Restricted stock units	106,019	150,578		
Total potentially dilutive shares	19,383,197	14,026,269		

## Subsequent Events

The Company has evaluated subsequent events through the date which the financial statements were issued. Based upon the evaluation, the Company did not identify any recognized or non-recognized subsequent events that would have required adjustment or disclosure in the financial statements, except as disclosed.

## Recently Issued Accounting Standards

In November 2023, the FASB issued ASU 2023-07, Improvements to Reportable Segments Disclosures (Topic 280), which updates reportable segment disclosure requirements, primarily through enhanced disclosures about significant segment expenses on both an annual and interim basis. The guidance becomes effective for fiscal years beginning after December 15, 2023 and interim periods within fiscal years beginning after December 15, 2024, with early adoption permitted. Since this new ASU addresses only disclosures, the Company does not expect the adoption of this ASU to have any material effects on its financial condition, results of operations or cash flows. The Company is currently evaluating any new disclosures that may be required upon adoption of ASU 2023-07.

#### NOTES TO CONDENSED FINANCIAL STATEMENTS

## (UNAUDITED)

In December 2023, the FASB issued ASU 2023-09, Income Taxes (Topic 740): Improvements to Income Tax Disclosures. The amendments in this update address investor requests for more transparency about income tax information through improvements to income tax disclosures primarily related to the rate reconciliation and income taxes paid information. This update also includes certain other amendments to improve the effectiveness of income tax disclosures. The amendments in ASU 2023-09 are effective for fiscal years beginning after December 15, 2024, with early adoption permitted. The Company is currently evaluating the impact of this standard, but does not expect it to have a material impact on its financial statements.

## Note 3 - Prepaid Expenses and Other Current Assets

As of March 31, 2024 and December 31, 2023, prepaid expenses and other current assets consisted of the following:

	March 31, 2024	D	ecember 31, 2023
Prepaid insurance expenses	\$ 738,752	\$	167,338
Payroll tax receivable	500,512		500,684
Prepaid research and development expenses	260,489		421,056
Prepaid conference expenses	191,556		123,556
Prepaid general and administrative expenses	213,707		85,938
Prepaid patent expenses	73,501		48,409
Prepaid rent and security deposit	18,750		18,750
Prepaid professional fees	28,000		_
Total prepaid expenses and other current assets	\$ 2,025,267	\$	1,365,731

### Note 4 - Intangible Assets

On August 15, 2023 (the "Effective Date"), the Company entered into a license agreement (the "License") with Formosa Pharmaceuticals Inc. ("Formosa"), whereby the Company acquired the exclusive U.S. rights to commercialize any product related to a novel formulation of clobetasol propionate ophthalmic suspension, 0.05% (the "Licensed Product"), which was approved by the FDA for ophthalmic use for inflammation and pain after ocular surgery and supplemental disease indications, if any, associated with the New Drug Application for the Licensed Product. The License will remain in effect for ten years from the date of the first commercial sale of a Licensed Product, unless earlier terminated. The Company paid Formosa the aggregate amount of \$2.0 million (the "Upfront Payment"), consisting of (a) cash in the amount of \$1.0 million and (b) 487,805 shares of common stock valued at \$1.0 million, which is included in Intangible Assets on the accompanying balance sheet. In addition to the Upfront Payment, the Company also capitalized \$122,945 of transaction costs, which were primarily legal expenses. In addition, the Company must pay Formosa up to \$4.0 million upon the achievement of certain development milestones and up to \$80.0 million upon the achievement of certain sales milestones. The trigger for the initial \$2.0 million development milestone payments was FDA approval of the Licensed Product and the effective date of the acceptance by the Company of the transfer and assignment of the FDA approval. This occurred on March 11, 2024. Under the provisions of the License, the Company had 45 days from the effective date of acceptance of the transfer and assignment of FDA approval to make payment. Therefore, the Company recorded the \$2.0 million increase in the intangible asset and the related accrual during March 2024. Subsequent to March 31, 2024, the Company made the requisite payment (see Note 11 - Subsequent Events). The second \$2.0 million development milestone was earned upon FDA approval of the Licensed Product and payment is triggered on the earlier of twelve months after FDA approval or six months following the first commercial sale of the Licensed Product. Therefore, the Company recorded an additional \$2.0 million increase in the intangible asset and the related accrual during March 2024.

## NOTES TO CONDENSED FINANCIAL STATEMENTS

(UNAUDITED)

## Note 5 - Accrued Compensation

As of March 31, 2024 and December 31, 2023, accrued compensation consisted of the following:

	March 31, 2024	December 31, 2023
Accrued bonus expenses	\$ 406,215	\$ 1,302,997
Accrued payroll expenses	422,071	355,616
Total accrued compensation	\$ 828,286	\$ 1,658,613

## Note 6 - Accrued Expenses and Other Current Liabilities

As of March 31, 2024 and December 31, 2023, accrued expenses and other current liabilities consisted of the following:

	March 31, 2024	December 31, 2023
Accrued intangible asset milestone obligations	\$ 4,000,000	\$ —
Accrued defective clinical supply settlement	500,000	100,000
Accrued research and development expenses	116,388	89,872
Accrued professional services	113,479	63,028
Credit card payable	16,789	27,193
Accrued franchise tax	5,000	_
Other	99	7,835
Total accrued expenses and other current liabilities	\$ 4,751,755	\$ 287,928

## Note 7 - Notes Payable and Convertible Notes Payable

As of March 31, 2024 and December 31, 2023, notes payable and convertible notes payable consisted of the following:

	March 31, 2024			December 31, 2023		
	Notes Payable	Debt Discount	Net	Notes Payable	Debt Discount	Net
Current portion:						
D&O insurance policy loan	\$ 443,404	\$ —	\$ 443,404	\$ —	\$ —	\$ —
Avenue - Note payable	8,333,333	(621,712)	7,711,621	5,833,333	(503,914)	5,329,419
Total current portion	\$ 8,776,737	\$ (621,712)	\$ 8,155,025	\$ 5,833,333	\$ (503,914)	\$ 5,329,419
Non-Current portion:						
Avenue - Note payable	\$ 2,304,167	\$ (200,711)	\$ 2,103,456	\$ 4,804,167	\$ (448,367)	\$ 4,355,800
Avenue - Convertible note payable	5,000,000	(344,219)	4,655,781	5,000,000	(398,569)	4,601,431
Total non-current portion	\$ 7,304,167	\$ (544,930)	\$ 6,759,237	\$ 9,804,167	\$ (846,936)	\$ 8,957,231

On February 24, 2024, the Company issued a note payable in the amount of \$505,050 for the purchase of a directors and officers' liability insurance policy (the "D&O Loan"). The note accrues interest at a rate of 8.15% per year and matures on October 24, 2024. The D&O Loan is payable in eight monthly payments of \$65,076 consisting of principal and interest. During the three months ended March 31, 2024, the Company repaid \$61,646 of principal owed on the D&O Loan.

#### NOTES TO CONDENSED FINANCIAL STATEMENTS

## (UNAUDITED)

During the three months ended March 31, 2024, the Company recorded interest expense of \$678,658, of which \$675,228 (including amortization of debt discount of \$184,207) was related to the Loan and Security Agreement with Avenue Capital Management II, L.P. and related entities (together, "Avenue") and \$3,430 was related to the D&O Loan. During the three months ended March 31, 2023, the Company recorded interest expense of \$454,003, of which \$450,394 is related to the Loan and Security Agreement with Avenue (including amortization of debt discount of \$149,490) and \$3,609 is related to the D&O Loan.

### Note 8 - Commitments and Contingencies

#### **Defective Clinical Supply**

During the third quarter of 2023, a certain portion of clinical supply product sold to Bausch + Lomb had been determined to be defective. On April 23, 2024, the Company and Bausch + Lomb executed a letter agreement (the "Side Letter") (see Note 11 – Subsequent Events), in which the parties agreed to an estimated value of \$0.5 million related to defective clinical supply. Accordingly, the Company recorded an estimated charge equal to \$0.4 million, which was included within other income (expense) during the year ended December 31, 2023, because the original sales to the licensee were recorded on that line item. During the three months ended March 31, 2024, the Company recorded an additional \$0.1 million charge to other income (expense).

#### **Bausch License Agreements**

On October 9, 2020, the Company entered into a license agreement (the Bausch License Agreement"), pursuant to which Bausch + Lomb was permitted to develop and commercialize the Bausch Licensed Product (as defined in the Bausch License Agreement) in the United States and Canada (the "Licensed Territory"). Bausch + Lomb could terminate the Bausch License Agreement, with respect to the Bausch Licensed Product to either country in the Licensed Territory, at any time for convenience upon 90 days' written notice.

On January 12, 2024, the Company and Bausch + Lomb entered into a mutual termination and reassignment agreement (the "Letter Agreement"), pursuant to which Eyenovia reacquired the rights to the Bausch Licensed Product. The terms of the agreement include the immediate transfer of the rights and the subsequent transfer of certain assets relating to the Bausch Licensed Product from Bausch + Lomb to the Company in exchange for cash and common stock consideration. In addition, under the terms of the Letter Agreement, the Company agreed to pay Bausch + Lomb a low single-digit royalty on its net sales of the Bausch Licensed Product in the United States and Canada for a period of ten years from the date of the first commercial sale by the Company (or its affiliates or licensees) of the Bausch Licensed Product in the United States. Under the Letter Agreement, (i) the Company will re-acquire any and all licenses and other rights granted by the Company to Bausch + Lomb under the original Bausch License Agreement, (ii) any and all licenses and other rights granted by Bausch + Lomb to the Company under the License Agreement are terminated, other than as set forth in the Letter Agreement, and (iii) other than as set forth in the Letter Agreement, Bausch + Lomb is released from all of their ongoing obligations under the License Agreement, including development and commercialization obligations.

Pursuant to the Letter Agreement, the Company paid Bausch + Lomb an upfront payment of \$2.0 million in cash on January 22, 2024. The Company has recorded this amount as an operating expense. In connection with the entry into the Letter Agreement, the Company also agreed to issue Bausch + Lomb \$3.0 million in shares of the Company's common stock, within ten business days of the Regulatory Transfer Date, which occurred on April 11, 2024. See Note 11 – Subsequent Events for additional information.

## NOTES TO CONDENSED FINANCIAL STATEMENTS

## (UNAUDITED)

## Operating Leases

A summary of the Company's right-of-use assets and liabilities is as follows:

	Fo	nded March 31, 2023		
Cash paid for amounts included in the measurement of lease liabilities:		2024		2023
Operating cash flows used in operating activities	\$	74,101	\$	136,150
Right-of-use assets obtained in exchange for lease obligations				
Operating leases	\$	_	\$	350,473
Weighted Average Remaining Lease Term (Years)				
Operating leases		2.81 years		3.50 years
Weighted Average Discount Rate				
Operating leases		10.0 %	ó	10.0 %

Future minimum payments under the Company's operating lease agreements are as follows:

For the Years	Ending December 31,	Minimum L	ease Payments
	2024	\$	542,718
	2025		675,400
	2026		560,996
	2027		214,619
Total future minimum lease payments			1,993,733
Less: Imputed interest			(273,917)
Present value of lease liabilities			1,719,816
Less: current portion			(579,585)
Lease liabilities, non - current portion		\$	1,140,231

### Litigations, Claims and Assessments

The Company may be involved in legal proceedings, claims and assessments arising in the ordinary course of business. The Company records legal costs associated with loss contingencies as incurred and accrues for all probable and estimable settlements..

## Note 9 - Stockholders' Equity

## At-The-Market Offering

During the three months ended March 31, 2024, the Company received approximately \$3.2 million in net proceeds from the sale of 1,833,323 shares of its common stock pursuant to a sales agreement (the "Sales Agreement") with Leerink Partners, LLC, formerly known as SVB Securities LLC ("Leerink Partners") in an "at-the-market" offering.

## **Stock-Based Compensation Expense**

The Company records stock-based compensation expense related to stock options and restricted stock units ("RSUs"). For the three months ended March 31, 2024 and 2023, the Company recorded stock-based compensation expense of \$546,232 (\$206,586 which was included within research and development expenses and \$339,646 was included within general and administrative expenses on the statements of operations) and \$819,064 (\$375,130 of which was included within research and development expenses and \$443,934 was included within general and administrative expenses on the statements of operations), respectively.

## NOTES TO CONDENSED FINANCIAL STATEMENTS

## (UNAUDITED)

## Restricted Stock Units

A summary of the restricted stock units ("RSUs") activity during the three months ended March 31, 2024 is presented below:

	Number of RSUs	Weighted Average Exercise Price
RSUs non-vested January 1, 2024	106,019	\$ 2.12
Granted	_	_
Vested	_	
Forfeited	_	_
RSUs non-vested March 31, 2024	106,019	\$ 2.12
Vested RSUs undelivered March 31, 2024	135,745	\$ 2.22

To date, RSUs have only been granted to directors in accordance with the Company's Amended and Restated 2018 Omnibus Stock Incentive Plan. The Company's policy is not to deliver shares underlying the RSUs until the termination of service.

As of March 31, 2024, there was \$63,095 of unrecognized stock-based compensation expense related to RSUs which will be recognized over a weighted average period of 0.3 years.

## Stock Options

A summary of the option activity during the three months ended March 31, 2024 is presented below:

	Number of Options	Weighted Average Exercise Price	Weighted Average Remaining Life In Years	Aggregate Intrinsic Value
Outstanding, January 1, 2024	5,306,377	\$ 3.31		
Granted	863,000	1.88		
Exercised	_	_		
Forfeited	(146,500)	1.27		
Outstanding, March 31, 2024	6,022,877	\$ 3.19	6.9	\$ _
Exercisable, March 31, 2024	4,147,529	\$ 3.63	5.8	\$ _

#### NOTES TO CONDENSED FINANCIAL STATEMENTS

(UNAUDITED)

The following table presents information related to stock options as of March 31, 2024:

Options Outst	anding	Options Exercisable		
Exercise Price	Outstanding Number of Options	Weighted Average Remaining Life In Years	Exercisable Number of Options	
\$1.00 - \$1.99	2,299,482	4.5	1,049,492	
\$2.00 - \$2.99	1,446,663	6.6	995,502	
\$3.00 - \$3.99	898,528	6.3	781,568	
\$4.00 - \$4.99	333,000	7.4	275,930	
\$5.00 - \$5.99	50,805	3.5	50,638	
\$6.00 - \$6.99	843,759	5.9	843,759	
\$7.00+	150,640	4.0	150,640	
	6,022,877	5.8	4,147,529	

In applying the Black-Scholes option pricing model to stock options granted, the Company used the following approximate assumptions:

	For the Three Months Ended March 31,				
	2024 2023				
Expected term (years)	5.85 - 10.00	5.85 - 10.00			
Risk free interest rate	4.04% - 4.24%	3.60% - 4.18%			
Expected volatility	80% - 82%	82% - 83%			
Expected dividends	0.00%	0.00%			

As of March 31, 2024, there was \$2,407,571 of unrecognized stock-based compensation expense related to stock options which will be recognized over a weighted average period of 2.1 years.

The weighted average estimated grant date fair value of the stock options granted for the three months ended March 31, 2024 and 2023 was approximately \$1.33 and \$1.61 per share, respectively.

## Note 10 - Employee Benefit Plans

## 401(k) Plan

In April 2019, the Company adopted the Eyenovia 401(k) Plan (the "Plan"), which went into effect in May 2019. All Company employees are able to participate in the Plan, subject to eligibility requirements as outlined in the Plan documents. Under the terms of the Plan, eligible employees are able to defer a percentage of their pay every pay period up to annual limitations set by Congress and the Internal Revenue Service under Section 401(k) of the Internal Revenue Code. The Company's Board of Directors approved a matching contribution equal to 100% of elective deferrals up to 4% of eligible earnings with the matching contribution subject to certain vesting requirements as outlined in the Plan documents. During the three months ended March 31, 2024 and 2023, the Company recorded expense of \$102,483 and \$78,969, respectively, associated with its matching contributions.

## **Note 11 - Subsequent Events**

## Registered Direct Offering

On April 8, 2024, the Company entered into a securities purchase agreement (the "Purchase Agreement") with a single fundamentals-based healthcare investor (the "Purchaser"), pursuant to which the Company agreed to sell, in a registered direct offering by the Company directly to the Purchaser (the "Offering"), 3,223,726 shares of common stock, par value \$0.0001 per share. The price per share in the Offering was \$0.6204. The aggregate gross proceeds to the Company from the Offering were approximately \$2.0 million.

#### NOTES TO CONDENSED FINANCIAL STATEMENTS

(UNAUDITED)

#### At-The-Market Offering

Subsequent to March 31, 2024, the Company received approximately \$317,000 in net proceeds from the sale of 347,794 shares of its common stock pursuant to its Sales Agreement with Leerink Partners in its "at-the-market" offering. On April 8, 2024, the Company suspended its use of and terminated the prospectus supplement related to the potential issuance from time to time of the Company's common stock pursuant to the Sales Agreement, unless and until a new prospectus supplement or a new registration statement is filed.

#### Reversion of Licensed Rights Under Mutual Termination Agreement with Bausch + Lomb

On January 12, 2024, the Company and Bausch + Lomb entered into the Letter Agreement, pursuant to which Eyenovia reacquired the rights to the CHAPERONE trial at the Regulatory Transfer Completion Date (as defined in the Letter Agreement; hereinafter the "Transfer Date"). See Note 8 – Commitments and Contingencies – Bausch License Agreements for details of the Letter Agreement.

On April 11, 2024, the Transfer Date, the transfer of the rights and certain assets relating to the CHAPERONE trial from Bausch + Lomb to the Company was completed. On May 3, 2024, the Company issued Bausch + Lomb 2,299,397 shares of the Company's common stock, valued at \$3.0 million, in satisfaction of its obligations pursuant to the Letter Agreement.

On April 23, 2024, the Company and Bausch + Lomb entered into the Side Letter, pursuant to which the Company and Bausch + Lomb agreed that the Company would pay approximately \$0.5 million to Bausch + Lomb related to the defective clinical supply. It was also agreed that the Company will receive approximately \$0.25 million from Bausch + Lomb to fund the vendor hold back liability that will be due upon completion of the CHAPERONE study. In addition, the Company purchased \$0.5 million of clinical supplies from Bausch + Lomb in April 2024.

#### **Intangible Asset Payment**

Based on the achievement of the first development milestone (see Note 4 – Intangible Assets) which occurred on March 11, 2024, the Company paid Formosa the aggregate amount of \$2.0 million, consisting of (a) cash in the amount of \$1.0 million on April 26, 2024 and (b) 613,496 shares of common stock valued at \$1.0 million on April 29, 2024, which is included in Intangible Assets on the accompanying balance sheet.

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operation

The following discussion and analysis of the results of operations and financial condition of Eyenovia, Inc. ("Eyenovia," the "Company," "we," "us" and "our") as of March 31, 2024 and for the three months ended March 31, 2024 and 2023 should be read in conjunction with our unaudited condensed financial statements and the notes thereto included elsewhere in this Quarterly Report on Form 10-Q and with our audited financial statements and the notes thereto included in the 2023 Form 10-K, as amended by the 2023 Form 10-K Amendment.

#### **Forward Looking Statements**

This Quarterly Report on Form 10-Q contains "forward-looking statements" that involve risks and uncertainties, as well as assumptions that, if they never materialize or prove incorrect, could cause our results to differ materially from those expressed or implied by such forward-looking statements. The statements contained in this Quarterly Report on Form 10-Q that are not purely historical are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the "Securities Act"), and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). Such forward-looking statements include our estimates regarding expenses, future revenue, capital requirements and our need for additional financing and other financial items; any statements of the plans, strategies and objectives of management for future operations; any statements about the advantages of our product candidates and platform technology; estimates regarding the potential market opportunity for our product candidates and platform technology; statements regarding our clinical trials; factors that may affect our operating results; statements about our ability to establish and maintain intellectual property rights; statements about our ability to retain key personnel and hire necessary employees and appropriately staff our operations; statements related to future capital expenditures; statements related to future economic conditions or performance; and other matters that do not relate strictly to historical facts or statements of assumptions underlying any of the foregoing. Forward-looking statements are often identified by the use of words such as, but not limited to, "anticipate," "believe," "can," "continue," "could," "estimate," "expect," "intend," "may," "might," "will," "plan," "project," "seek," "should," "target," "would," and similar expressions or variations intended to identify forward-looking statements. These statements are based on the beliefs and assumptions of our management based on information currently available to management. Such forward-looking statements are subject to risks, uncertainties and other important factors that could cause actual results and the timing of certain events to differ materially from future results expressed or implied by such forwardlooking statements. Factors that could cause or contribute to such differences include, but are not limited to, those discussed in the sections titled "Summary Risk Factors" and "Risk Factors" included in Item 1A of Part I of our Form 10-K, as filed with the SEC on March 18, 2024, as amended by our 2023 Form 10-K Amendment, and the risks discussed in our other SEC filings. Furthermore, such forward-looking statements speak only as of the date of this Quaterly Report on Form 10-Q. Except as required by law, we undertake no obligation to update any forward-looking statements to reflect events or circumstances after the date of such statements.

## Overview

We are an ophthalmic technology company focused on the late-stage development of MicroPine in the multi-billion dollar pediatric progressive myopia market while commercializing Mydcombi<sup>TM</sup> (tropicamide and phenylephrine HCL ophthalmic spray) for inducing mydriasis for routine diagnostic procedures and in conditions where short term pupil dilation is desired, and clobetasol propionate ophthalmic suspension, for the treatment of post-operative pain and inflammation following ocular surgery. We are also developing the Optejet® delivery system both for use in combination with our own drug-device therapeutic programs and for outlicensing for use in combination with therapeutics for additional indications. Our aim is to improve the delivery of topical ophthalmic medication through the ergonomic design of the Optejet which facilitates ease-of-use and delivery of more physiologically appropriate medication volume, with the goal to reduce side effects and improve tolerability, and introduce digital health technology to improve therapy compliance and ultimately medical outcomes.

The ergonomic and functional design of the Optejet allows for horizontal drug delivery and eliminates the need to tilt the head back or the manual dexterity to squeeze a bottle, to administer medications. Drug is delivered in a microscopic array of droplets faster than the blink reflex to help ensure instillation success. The precise delivery of a low-volume columnar spray by the Optejet device minimizes contamination risk with a non-protruding nozzle and self-closing shutter. In clinical trials, the Optejet has demonstrated that its targeted delivery achieves a high rate of successful administration, with 98% of sprays being accurately delivered upon first attempt compared to the established rate reported with traditional eye drops of approximately 50%.

A more physiologically appropriate volume of medication in the range of seven to nine microliters is delivered by the Optejet, which is approximately one-fifth of the 35 to 50 microliter dose typically delivered in a single eye drop. Lower volume of medication exposes the ocular surface to less active ingredient and preservatives, potentially reducing ocular stress and surface damage and improving tolerability. The lower volume also minimizes the potential for drug to enter systemic circulation, with the goal of avoiding some common side effects that are related to overdosing of the eye.

We are developing versions of the Optejet with on-board digital technology that records the date and time of each use. These data may be used to provide reminders via Bluetooth to smart devices and to allow healthcare practioners to monitor usage. This information can then be used by practitioners and health care systems to measure treatment compliance and improve medical decision making. In this way, the Optejet could serve as an extension of the physician's office by providing information that is not currently possible to collect except through the use of diaries.

Our drug-device product line includes Mydcombi (tropicamide and phenylephrine HCL ophthalmic spray) and therapeutic programs MicroPine (atropine ophthalmic spray) and MicroLine (pilocarpine ophthalmic spray). MicroPine is our first-in-class topical therapy for the treatment of progressive myopia, a disease associated with pathologic axial elongation of the eye and sclero-retinal stretching. In the United States, myopia is estimated to affect approximately 25 million children, with up to five million considered to be at high risk for progressive myopia. In February 2019, the FDA accepted our Investigational New Drug ("IND") to initiate the CHAPERONE study to reduce the progression of myopia in children. The first patient was enrolled in the CHAPERONE study in June 2019.

On October 9, 2020, we entered into a license agreement with Bausch + Lomb, pursuant to which Bausch + Lomb had the rights to develop and commercialize MicroPine in the United States and Canada. Under the terms of the Bausch License Agreement, we received an upfront payment of \$10.0 million and were eligible to receive up to a total of \$35.0 million in additional payments, based on the achievement of certain regulatory and launch-based milestones. Bausch + Lomb also agreed to pay royalties to Eyenovia on a tiered basis (ranging from mid-single digit to mid-teen percentages) on gross profits from sales of MicroPine in the United States and Canada, subject to certain adjustments. Under the terms of the Bausch License Agreement, Bausch + Lomb assumed sponsorship of the IND as well as ownership and the costs related to the ongoing CHAPERONE study.

On January 12, 2024, we entered into an agreement with Bausch + Lomb to reacquire our rights to MicroPine and take control of the CHAPERONE study. In this agreement, we agreed to pay Bausch + Lomb \$2.0 million in cash up front. Upon transfer of the regulatory documents and study elements to us on April 11, 2024, we issued \$3.0 million of our common stock, or 2,299,397 shares to Bausch + Lomb on May 3, 2024. We also agreed to pay Bausch + Lomb a low single-digit royalty on net sales once MicroPine is commercialized in the United States, assuming receipt of regulatory approvals. We believe that this new arrangement is in our and our shareholders' best interests, as it may substantially increase the value of the asset through potential improvements in the conduct of the study, including a planned interim analysis of the data in late 2024. On April 23, 2024, the Company and Bausch + Lomb entered into the Side Letter, pursuant to which the Company agreed to pay approximately \$0.5 million to Bausch + Lomb related to defective clinical supply. It was also agreed that the Company will receive approximately \$0.25 million from Bausch + Lomb related to amounts previously held back that will be due upon completion of the CHAPERONE study. In addition, the Company purchased \$0.5 million of clinical supplies from Bausch + Lomb in April 2024.

We have also successfully expanded our manufacturing capabilities through a partnership with Coastline International, Inc. located in Tijuana, Mexico, as well as the construction of our new manufacturing facility in Reno, Nevada and the construction of our own fill and finish facility in Redwood City, California. The FDA approved the use of both Coastline International and our Redwood City facility for the production of Mydcombi cartridges, and the use of our Reno facility for the production of technical elements such as the base unit for the Optejet device.

MicroLine is our investigational pharmacologic treatment for presbyopia, a non-preventable, age-related hardening of the lens, which causes the gradual loss of the eye's ability to focus on near objects and impairs near visual acuity. There are two FDA-approved treatments for presbyopia which use pilocarpine, the same drug used in our investigational product. We have completed two Phase III studies using our Optejet device. In these studies, patients reported high satisfaction with using the device and a strong preference over using an eye dropper bottle. We released positive top-line results from VISION-2 in the fourth quarter of 2022. We are planning to meet with the FDA in mid-2024 to discuss a transition of the product into our new Gen-2 Optejet device, which has a significantly lower cost to manufacture than the first generation device.

Mydcombi is the only FDA-approved fixed combination of the two leading mydriatic agents, tropicamide and phenylephrine in the United States and our first FDA-approved product. As an ophthalmic spray delivered with Optejet technology, Mydcombi may present a number of benefits for ophthalmic surgical centers, optometric and ophthalmic offices and patients. Those benefits may include improved cost-effectiveness in centers that employ single-use bottles for mydriasis, more efficient use of office time and resources, and an overall improved doctor-patient experience. We have begun the commercialization of Mydcombi, with the first commercial sale of the product occurring on August 3, 2023 as part of a targeted launch, and plan to expand our launch with the onboarding of ten sales representatives in early June 2024. We received FDA approval for our primary Mydcombi manufacturing facility in February 2024, which we believe will allow us to expand and continue to build our manufacturing operations.

On August 10, 2020, we entered into a license agreement with Arctic Vision (as amended on September 14, 2021, the "Arctic Vision License Agreement") pursuant to which Arctic Vision may develop and commercialize MicroPine, MicroLine and Mydcombi in Greater China (mainland China, Hong Kong, Macau and Taiwan) and South Korea. Under the terms of the Arctic Vision License Agreement, we received an upfront payment of \$4.25 million before any payments to Senju Pharmaceutical Co.,Ltd. ("Senju"). In addition, we may receive up to a total of \$37.7 million in additional payments, based on various development and regulatory milestones, including the initiation of clinical research and approvals in Greater China and South Korea, and development costs. Arctic Vision also will purchase its supply of MicroPine, MicroLine and Mydcombi from Eyenovia or, for such products not supplied by Eyenovia, pay a mid-single digit percentage royalty on net sales of such products, subject to certain adjustments. We will pay between 30 and 40 percent of such payments, royalties, or net proceeds of such supply to Senju pursuant to an exclusive license agreement with Senju dated March 8, 2015, as amended.

We are in active discussions with manufacturers of existing and late-stage ophthalmic medications to explore whether development with the Optejet technology can solve unmet medical and business needs. Some of those business needs could include extension of exclusivity under the Optejet patents, improvement in a drug's tolerability profile, or potential improvement in treatment compliance.

On August 15, 2023, we entered into a license agreement with Formosa, whereby we acquired the exclusive U.S. rights to commercialize any product related to a novel formulation of clobetasol propionate ophthalmic suspension 0.05% (the "Licensed Product"), which was approved by the FDA, for post-operative inflammation and pain after ocular surgery, on March 4, 2024. The License will remain in effect for ten years from the date of the first commercial sale of a Licensed Product, unless earlier terminated.

We paid Formosa an upfront payment in an aggregate amount of \$2.0 million which consisted of (a) cash in the amount of \$1.0 million and (b) 487,805 shares of common stock valued at \$1.0 million. We also capitalized \$122,945 of transaction costs in connection with the License. In addition, we agreed to pay Formosa up to \$4.0 million upon the achievement of certain development milestones and up to \$80 million upon the achievement of certain sales milestones. The trigger for the initial \$2.0 million development milestone payment was FDA approval of the Licensed Product and the effective date of the acceptance by the Company of the transfer and assignment of the FDA approval, which occurred on March 11, 2024. Based on the achievement of this milestone, we paid Formosa the aggregate amount of \$2.0 million, consisting of (a) cash in the amount of \$1.0 million on April 26, 2024 and (b) 613,496 shares of common stock valued at \$1.0 million on April 29, 2024. The remaining \$2.0 million development milestone was earned and accrued upon FDA approval, but payment will be triggered on the earlier of twelve months after FDA approval of the Licensed Product or six months following the first commercial sale of the Licensed Product.

Historically, we have financed our operations principally through equity offerings. We have also generated cash through licensing arrangements and our credit facilities with Leerink Partners and Avenue. However, based upon our current operating plan, there is substantial doubt about our ability to continue as a going concern for at least one year from the date that our financial statements were issued. Our ability to continue as a going concern depends on our ability to complete additional licensing or business development transactions or raise additional capital through the sale of equity or debt securities to support our future operations. If we are unable to secure additional capital, we may be required to curtail our research and development initiatives and/or take additional measures to reduce costs.

Our net losses were \$10.9 million and \$5.7 million for the three months ended March 31, 2024 and 2023, respectively. As of March 31, 2024, we had working capital and an accumulated deficit of approximately \$2.0 million and \$156.4 million, respectively.

## **Financial Overview**

## Revenue and Cost of Revenue

Revenue is earned from the sale of our product, Mydcombi. The first commercial sale of the product occurred on August 3, 2023 as part of a targeted launch and plan to expand our launch with the onboarding of ten sales representatives in early June 2024.

Cost of sales consisted of the cost of the production of the Mydcombi ophthalmic spray that was sold.

## Research and Development Expenses

Research and development expenses are incurred in connection with the research and development of our microdose therapeutics and consist primarily of contract service expenses. Given where we are in our life cycle, we do not separately track research and development expenses by project. Our research and development expenses consist of:

- direct clinical and non-clinical expenses, which include expenses incurred under agreements with contract research
  organizations, contract manufacturing organizations, and costs associated with preclinical activities, development activities
  and regulatory activities;
- personnel-related expenses, which include expenses related to consulting agreements with individuals that have since
  entered into employment agreements with us as well as salaries and other compensation of employees that is attributable to
  research and development activities; and
- facilities and other expenses, which include direct and allocated expenses for rent and maintenance of facilities, marketing, insurance and other supplies used in research and development activities.

We expense research and development costs as incurred. We record costs for some development activities, such as clinical trials, based on an evaluation of the progress to completion of specific tasks using data such as subject enrollment, clinical site activations or other information our vendors provide to us.

We expect that our research and development expenses will increase with the continuation of the aforementioned initiatives.

### General and Administrative Expenses

General and administrative expenses consist primarily of payroll and related expenses, legal and other professional services, insurance expense, and non-cash stock-based compensation expense. We anticipate that our general and administrative expenses will increase in the future as we increase our headcount to support our continued research and development and the potential commercialization of our product candidates.

### Reacquisition of License Rights

Reacquisition of license rights consists of the expense related to the payments that we are required to pay Bausch + Lomb in connection to the reacquisition of the license.

## Other Income (Expense), Net

Other income (expense), net consists of (a) other income (expense) related to our sales of clinical supply to our licensees; (b) interest income earned on Treasury bills; and (c) interest expense incurred on our indebtedness.

## **Results of Operations**

## Three Months Ended March 31, 2024 Compared with Three Months Ended March 31, 2023

### Revenue and Cost of Revenue

Revenue for the three months ended March 31, 2024 totaled \$4,993, which was offset by cost of revenues of \$4,993. We expect to generate flat gross margins (after writing inventories down to net realizable value) during the early stages of the commercialization process for Mydcombi until such time as we can roll out our second generation Optejet device and scale up production.

No revenue was earned or recognized during the three months ended March 31, 2023.

#### Research and Development Expenses

Research and development expenses for the three months ended March 31, 2024 totaled \$3.9 million, an increase of \$1.4 million, or 56%, as compared to \$2.5 million recorded for the three months ended March 31, 2023. Research and development expenses consisted of the following:

For the Three Months Ended March 31,				
	2024	2023		
\$	1,995,248	\$	1,614,852	
	1,060,187		47,087	
	206,586		375,130	
	508,954		138,043	
	213,588		227,047	
	331,460		98,887	
	115,578		20,904	
\$	4,431,601	\$	2,521,950	
	_	2024 \$ 1,995,248 1,060,187 206,586 508,954 213,588 331,460 115,578	2024 \$ 1,995,248 \$ 1,060,187 206,586 508,954 213,588 331,460 115,578	

The increase in personnel-related expenses was primarily due to new staff additions made during the last three quarters of 2023 and the first quarter of 2024. The increase in supplies and materials expense was primarily due to (a) the expensing of Gen-1 MicroPine vials and cartridges that will now be used in Eyenovia-led clinical trials rather than being sold to Bausch as a result of the reacquisition of the Bausch license rights; (b) drug formulation engineering batches; and (c) the purchase of parts for the Gen-2 device that were used during the period. The increase in direct clinical and non-clinical expenses was primarily due to increased costs related to Gen-2 R&D, MicroStat stability testing and clinical regulatory expenses. The decrease in non-cash stock-based compensation expenses was primarily due to the ending of the amortization period for older grants. The increase in depreciation expense was primarily due to increased equipment purchases and equipment placed in service during the last three quarters of 2023 and the first quarter of 2024.

## General and Administrative Expenses

General and administrative expenses for the three months ended March 31, 2024 totaled \$3.8 million, an increase of \$0.9 million, or 31%, as compared to \$2.9 million recorded for the three months ended March 31, 2023. General and administrative expenses consisted of the following:

	For the Three Months Ended March 31				
		2024		2023	
Personnel-related expenses	\$	1,486,168	\$	1,021,951	
Professional fees		892,042		613,035	
Stock-based compensation		339,646		443,934	
Insurance expense		219,134		256,736	
Writedown of commercial inventory to net realizable value		198,034			
Sales and marketing		186,228		195,620	
Facilities expense		126,647		121,419	
Travel, lodging and meals		123,648		43,798	
Investor relations		112,641		81,034	
Director fees and expense		111,875		97,500	
Other		39,160		61,859	
Total general and administrative expenses	\$	3,835,223	\$	2,936,886	

The increase in personnel-related expenses was mainly due to new staff additions made during the last three quarters of 2023 and the first quarter of 2024. The increase in professional fees was primarily due to an increase in temporary staffing. The decrease in stock-based compensation expenses was primarily due to the ending of the amortization period for older equity grants. The writedown of commercial inventory occurred as a result of the generation of flat gross sales margins during the early stages of the commercialization process for Mydcombi. The increase in travel, lodging and meals was primarily due to increased travel between our New York, Nevada and California locations and an increase in the number of conferences attended.

### Reacquisition of License Rights

Reacquisition of license rights for the three months ended March 31, 2024 totaled \$2.0 million, as compared to no expense for the three months ended March 31, 2023. The \$2.0 million was the amount paid to Bausch + Lomb in connection to the reacquisition of the license, which we are recording as an operating expense.

#### Other Income (Expense)

Other income (expense) for the three months ended March 31, 2024 totaled approximately \$0.7 million of net other expense, an increase of \$0.4 million, as compared to \$0.3 million of net other expense for the three months ended March 31, 2023. Net other expense for the three months ended March 31, 2024 primarily consisted of approximately \$0.7 million of interest expense related to the Avenue loan and \$0.1 million related to the charge for the defective clinical supply settlement (see Note 8 – Commitments and Contingencies – Defective Clinical Supply), partially offset by \$0.1 million of interest income primarily from Treasury bills.

## Liquidity and Going Concern

We measure our liquidity in a number of ways, including the following:

	March 31, 2024	December 31, 2023
Cash and Cash Equivalents	\$ 7,976,106	\$ 14,849,057
Working Capital (Deficit)	\$ (2,008,838)	\$ 11,176,336
Notes Payable (Gross)	\$ 16,080,904	\$ 15,637,500

#### Cash Flow

Since inception, we have experienced negative cash flows from operations and our operations have primarily been funded by proceeds from equity and debt financings.

Our net losses were \$10.9 million and \$5.7 million for the three months ended March 31, 2024 and 2023, respectively. As of March 31, 2024, we had an accumulated deficit of approximately \$156.4 million. As of March 31, 2024, we had a cash and cash equivalents balance of \$8.0 million, working capital deficit of \$2.0 million and stockholders' equity of \$1.8 million. As of March 31, 2024 and December 31, 2023, we had \$16.1 million and \$15.6 million, respectively, of debt outstanding.

These conditions raise substantial doubt about our ability to continue as a going concern for at least one year from the date that the financial statements included elsewhere in this Quarterly Report on Form 10-Q were issued. Our financial statements do not include adjustments to the amounts and classification of assets and liabilities that may be necessary should we be unable to continue as a going concern. Our ability to continue as a going concern depends on our ability to raise additional capital through the sale of equity or debt securities to support our future operations. Our operating needs include the planned costs to operate our business, including amounts required to fund research and development activities including clinical studies, working capital and capital expenditures. Our future capital requirements and the adequacy of our available funds will depend on many factors, including our ability to successfully commercialize our products and services, competing technological and market developments, and the need to enter into collaborations with other companies or acquire other companies or technologies to enhance or complement our product and service offerings. If we are unable to secure additional capital, we may be required to curtail our research and development initiatives and take additional measures to reduce general and administrative and sales and marketing costs in order to conserve our cash.

During the three months ended March 31, 2024 and 2023, our sources and uses of cash were as follows:

Net cash used in operating activities for the three months ended March 31, 2024 was approximately \$9.9 million, which includes cash used to fund a net loss of \$10.9 million, reduced by \$1.5 million of non-cash expenses, plus \$0.5 million of net cash used by changes in the levels of operating assets and liabilities. Net cash used in operating activities for the three months ended March 31, 2023 was approximately \$7.0 million, which includes cash used to fund a net loss of \$5.7 million, reduced by \$1.2 million of non-cash expenses, and \$2.4 million of cash used to fund changes in the balances of operating assets and liabilities.

Net cash used in investing activities for the three months ended March 31, 2024 was approximately \$0.1 million, which was primarily related to the purchase of property and equipment. Cash used in investing activities for the three months ended March 31, 2023 was \$0.8 million, which was primarily related to the purchase of property and equipment.

Net cash provided by financing activities for the three months ended March 31, 2024 totaled approximately \$3.1 million, which was primarily attributable to \$3.2 million of net proceeds from the sale of common stock in our "at-the-market" offering pursuant to the Sales Agreement with Leerink Partners, partially offset by \$0.1 million from the repayment of notes payable. Net cash provided by financing activities for the three months ended March 31, 2023 totaled \$3.4 million, which was attributable to aggregate proceeds received pursuant to the Sales Agreement with Leerink Partners in an "at-the-market" offering.

## **Contractual Obligations and Commitments**

During the next twelve months we have commitments to pay (a) \$5.7 million to settle our March 31, 2024 accounts payable, accrued expenses and other current liabilities, (b) \$0.6 million relating to our non-cancelable operating lease commitments, and (c) \$8.8 million of gross payments due under our notes payable and convertible notes payable (if not previously converted).

After twelve months we have commitments to pay (a) an additional \$1.1 million relating to our non-cancelable operating lease commitments, and (b) \$7.3 million of gross payments due in connection with notes payable and convertible notes payable (if not previously converted).

## **Risks and Uncertainties**

The continuing worldwide implications of the war between Russia and Ukraine and the conflict in the Middle East remain difficult to predict at this time. The imposition of sanctions on Russia by the United States and other countries and counter sanctions by Russia, and the resulting economic impacts on oil prices and other materials and goods, could affect the price of materials used in the manufacture of our product candidates. If the price of materials used in the manufacturing of our product candidates increase, that would adversely affect our business and the results of our operations.

#### **Off-Balance Sheet Arrangements**

There are no off-balance sheet arrangements between us and any other entity that have, or are reasonably likely to have, a current or future effect on financial conditions, changes in financial conditions, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources that is material to stockholders.

#### **Critical Accounting Estimates**

As described in Item 7 – Critical Accounting Estimates in our 2023 Form 10-K, as amended by our 2023 Form 10-K Amendment, we prepare our financial statements in accordance with U.S. GAAP, which require our management to make estimates that affect the reported amounts of assets, liabilities and disclosures of contingent assets and liabilities at the balance sheet dates, as well as the reported amounts of revenues and expenses during the reporting periods. To the extent that there are material differences between these estimates and actual results, our financial condition or results of operations would be affected. We base our estimates on our own historical experience and other assumptions that we believe are reasonable after taking account of our circumstances and expectations for the future based on available information. We evaluate these estimates on an ongoing basis.

We consider an accounting estimate to be critical if: (i) the accounting estimate requires us to make assumptions about matters that were highly uncertain at the time the accounting estimate was made, and (ii) changes in the estimate that are reasonably likely to occur from period to period or use of different estimates that we reasonably could have used in the current period, would have a material impact on our financial condition or results of operations. There are items within our financial statements that require estimation but are not deemed critical, as defined above.

## Item 3. Quantitative and Qualitative Disclosures About Market Risk.

Smaller reporting companies such as Eyenovia are not required to provide the information required by this Item.

## Item 4. Controls and Procedures.

#### **Evaluation of Disclosure Controls and Procedures**

As of the end of the period covered by this Quarterly Report on Form 10-Q, we carried out an evaluation, under the supervision and with the participation of our management, including our principal executive officer and principal financial and accounting officer, of the effectiveness of the design and operation of our disclosure controls and procedures as defined in Rules 13a-15(e) and 15d-15(e) of the Exchange Act.

In designing and evaluating our disclosure controls and procedures, management recognizes that any disclosure controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives. In addition, the design of disclosure controls and procedures must reflect the fact that there are resource constraints and that management is required to apply its judgment in evaluating the benefits of possible controls and procedures relative to their costs.

Based on their evaluation, our principal executive officer and principal financial and accounting officer concluded that, as of March 31, 2024, our disclosure controls and procedures were designed to, and were effective to, provide assurance at a reasonable level that the information we are required to disclose in reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms, and that such information is accumulated and communicated to our management, including our principal executive officer and principal financial and accounting officer, as appropriate, to allow timely decisions regarding required disclosures as of March 31, 2024.

### **Changes in Internal Control over Financial Reporting**

There has been no change in our internal control over financial reporting that occurred during the quarter ended March 31, 2024 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## **PART II - OTHER INFORMATION**

## Item 1. Legal Proceedings.

We are not currently a party to any material legal proceedings. From time to time, we may become involved in legal proceedings arising in the ordinary course of our business. Regardless of outcome, litigation can have an adverse impact on us due to defense and settlement costs, diversion of management resources, negative publicity, reputational harm and other factors.

#### Item 1A. Risk Factors.

There have been no material changes to the risk factors set forth in Part I, Item 1A of our 2023 Form 10-K, as amended by our 2023 Form 10-K Amendment.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

## **Recent Sales of Unregistered Securities**

None.

## Purchases of Equity Securities by the Issuer and Affiliated Purchasers

None.

## Item 3. Defaults Upon Senior Securities.

Not applicable.

## Item 4. Mine Safety Disclosures.

Not applicable.

## Item 5. Other Information.

## Securities Trading Plans of Directors and Executive Officers

During the three months ended March 31, 2024, none of our directors or officers, or the Company, adopted or terminated any contract, instruction or written plan for the purchase or sale of our securities that was intended to satisfy the affirmative defense conditions of Rule 10b5-1(c) promulgated under the Exchange Act or any "non-Rule 10b5-1 trading arrangement."

Item 6. Exhibits.

Exhibit		Incorporated by Reference from Filings as Noted Below (U Otherwise Indicated)				
Number	Exhibit Description	Form	File No.	Exhibit	Filing Date	
3.1	Third Amended and Restated Certificate of Incorporation	8-K	001-38365	3.1	January 29, 2018	
3.1.1	Certificate of Amendment to the Third Amended and Restated					
	<u>Certificate of Incorporation</u>	8-K	001-38365	3.1.1	June 14, 2018	
3.2	Second Amended and Restated Bylaws	8-K	001-38365	3.1	February 7, 2022	
10.1†	<u>Letter Agreement, by and between Eyenovia, Inc. and Bausch +</u>					
	Lomb Ireland Limited, dated January 12, 2024.	_	_	_	Filed herewith	
10.2	Form of Securities Purchase Agreement, dated April 8, 2024	8-K	001-38365	10.1	April 8, 2024	
31.1	Certification of the Principal Executive Officer pursuant to Section	_	_	_	Filed herewith	
	302 of the Sarbanes-Oxley Act of 2002					
31.2	Certification of the Principal Financial Officer pursuant to Section	_	_	_	Filed herewith	
	302 of the Sarbanes-Oxley Act of 2002					
32.1*	Certification of the Principal Executive Officer pursuant to Section	_	_	_	Filed herewith	
	906 of the Sarbanes-Oxley Act of 2002					
32.2*	Certification of the Principal Financial Officer pursuant to Section	_	_	_	Filed herewith	
	906 of the Sarbanes-Oxley Act of 2002					
101.INS	Inline XBRL Instance Document - the instance document does not	_	_	_	Filed herewith	
	appear in the Interactive Data File because XBRL tags are					
	embedded within the Inline XBRL document					
101.SCH	Inline XBRL Taxonomy Extension Schema Document	_	_	_	Filed herewith	
101.CAL	Inline XBRL Taxonomy Extension Calculation Linkbase Document	_	_	_	Filed herewith	
101.DEF	Inline XBRL Taxonomy Extension Definition Linkbase Document	_	_	_	Filed herewith	
101.LAB	Inline XBRL Taxonomy Extension Label Linkbase Document	_	_	_	Filed herewith	
101.PRE	Inline XBRL Taxonomy Extension Presentation Linkbase	_	_	_	Filed herewith	
	Document					
104	Cover Page Interactive Data File - the cover page XBRL tags are	_	_	_	Filed herewith	
	embedded within the Inline XBRL document contained in Exhibit					
	101					

 $<sup>\</sup>dagger$  Certain confidential information contained in this exhibit, marked by brackets and asterisks, has been omitted pursuant to Item 601(b) (10)(iv) of Regulation S-K because the information (i) is not material and (ii) is the type of information that the Company both customarily and actually treats as private and confidential.

<sup>\*</sup>This certification is deemed not filed for purpose of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liability of that section, nor shall it be deemed incorporated by reference into any filing under the Securities Act of 1933.

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## EYENOVIA, INC.

Date: May 15, 2024 By: /s/ John Gandolfo

John Gandolfo Chief Financial Officer (Principal Financial Officer) [Pursuant to Item 601(b)(10)(iv) of Regulation S-K, certain identified portions of this exhibit have been omitted by means of marking such portions with asterisks as the identified portions are both not material and the type that the registrant treats as private or confidential.]

January 12, 2024

## **CONFIDENTIAL**

#### VIA EMAIL AND COURIER

[\*\*\*]
Bausch and Lomb
3013 Lake Drive
Citywest Business Campus
Dublin 24
D24 PPT3
Ireland

Re: Reversion of Licensed Rights Under Mutual Termination Agreement

Dear [\*\*\*],

Reference is hereby made to the License Agreement entered into between Eyenovia, Inc., a Delaware corporation having an office at 295 Madison Ave., Suite 2400, New York, NY 10017 ("Eyenovia") and Bausch + Lomb Ireland Limited (as assignee of Bausch Health Ireland Limited), an Ireland corporation having an office at 3013 Citywest Business Campus, Dublin 34, Ireland ("Bausch"), dated October 9, 2020 (the "License Agreement"). All capitalized terms used but not defined herein will have the meaning set forth in the License Agreement.

This Reversion of Licensed Rights (the "Letter Agreement") is intended to confirm recent discussions between Eyenovia and Bausch regarding the terms by which the License Agreement will be terminated by mutual agreement and all rights and licenses reverted to Eyenovia. Each of the parties acknowledges agreement with the following terms and conditions and agrees that upon acceptance and execution, the terms recited herein shall be legally binding.

NOW, THEREFORE, for good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the Parties hereby agree as follows:

- 1. <u>Termination and Reversion of Rights</u>. Eyenovia and Bausch hereby agree that this Letter Agreement shall be on the terms and subject to the conditions set forth on **Exhibit A**.
- Confidentiality. The existence and the terms of this Letter Agreement and the proposed transactions contemplated herein, and any information exchanged shall be maintained in confidence by the parties and their respective officers, directors and employees. All public announcements, notices or other communications regarding such matters to third parties shall require the prior written approval of Evenovia and Bausch. In addition, each party will not (and will cause its Affiliates to not) use the name of the other party or any of the other party's Affiliates in any manner, context or format (including reference on or links to websites, press releases, etc.) without obtaining in each instance the prior written consent of the other Party. Except as provided in this Section 2, the Parties agree to hold in confidence and not use, disclose or reveal to any other person any confidential or proprietary information disclosed to the other in connection with the transactions proposed in this Letter Agreement or the negotiations between such Parties until such information has become generally available to the public through no fault or omission on the part of the receiving party. Notwithstanding the foregoing, each Party shall be permitted, upon prior written notice to the other Party, to make such disclosures to the public or to governmental agencies as its counsel shall deem necessary to maintain compliance with, and to prevent violation of, applicable Laws (including federal or state securities Laws) or judicial order; provided, however, that before disclosing this Agreement or any of the terms hereof pursuant to this Section 2, the Parties will coordinate in advance with each other and in a reasonable manner in order to allow the Party seeking disclosure to make such disclosure within the timelines required by applicable Laws (including the rules and regulations promulgated by the SEC or any other Governmental Authority or securities exchange) or as reasonably requested by the Party seeking disclosure, including in connection with the redaction of certain provisions of this Letter Agreement with respect to any filings with the SEC, Nasdaq, or any other stock exchange on which securities issued by a Party or a Party's Affiliate are traded, and each Party will use commercially reasonable efforts to seek confidential treatment for such terms as may be reasonably requested by the other Party. In addition, either Party may disclose the existence and terms of this Letter Agreement in confidence to: its attorneys and advisors, and to potential acquirers (and their respective professional attorneys and advisors), in connection with a potential bona fide merger, acquisition, or reorganization and to existing and potential investors or lenders of such Party, or to existing and potential licensees or sublicensees or to permitted assignees, in each case under an agreement to keep the terms of confidentiality and non-use substantially no less rigorous than the terms contained in this Letter Agreement.
- 3. <u>Term.</u> The provisions of this Letter Agreement will be effective from the date of this Letter Agreement written above ("**Effective Date**") and shall remain in full force for an unlimited period of time.

## 4. Miscellaneous.

(a) <u>Governing Law</u>. This Letter Agreement (and any claims or disputes arising out of or related thereto or to the transactions contemplated thereby or to the inducement

of any party to enter therein, whether for breach of contract, tortious conduct, or otherwise and whether predicated on common law, statute, or otherwise) shall in all respects be governed by and construed in accordance with the laws of the State of New York, including all matters of construction, validity, and performance, in each case without reference to any conflict of law rules that might lead to the application of the laws of any other jurisdiction.

- (b) Consent to Jurisdiction. Each Party irrevocably submits to the exclusive jurisdiction of the United States District Court for the Southern District of New York for the purposes of any suit, action, or other proceeding arising out of this Letter Agreement or the transactions contemplated thereby. Each Party agrees to commence any such action, suit, or proceeding in the United States District Court for the Southern District of New York or if such suit, action, or other proceeding may not be brought in such court for jurisdictional reasons, in the Supreme Court of the State of New York, New York County. Each Party further agrees that service of any process, summons, notice, or document by U.S. registered mail or internationally recognized overnight courier service to such Party's respective address set forth above shall be effective service of process for any action, suit, or proceeding in New York with respect to any matters to which it has submitted to jurisdiction. Each Party irrevocably and unconditionally waives any objection to the laying of venue of any action, suit, or proceeding arising out of this Letter Agreement in the United States District Court for the Southern District of New York (or, if applicable, the Supreme Court of the State of New York), and hereby and thereby further irrevocably and unconditionally waives and agrees not to plead or claim in any such court that any such action, suit, or proceeding brought in any such court has been brought in an inconvenient forum.
- (c) <u>Successors and Assigns</u>. This Letter Agreement will inure to the benefit of, and is binding upon, the parties hereto and their respective successors and assigns.
- (d) <u>Waiver of Jury Trial</u>. TO THE EXTENT NOT PROHIBITED BY APPLICABLE LAW THAT CANNOT BE WAIVED, THE PARTIES HEREBY WAIVE, AND COVENANT THAT THEY WILL NOT ASSERT (WHETHER AS PLAINTIFF, DEFENDANT, OR OTHERWISE), ANY RIGHT TO TRIAL BY JURY IN ANY ACTION ARISING IN WHOLE OR IN PART UNDER OR IN CONNECTION WITH THIS LETTER AGREEMENT, WHETHER NOW EXISTING OR HEREAFTER ARISING, AND WHETHER SOUNDING IN CONTRACT, TORT, OR OTHERWISE. THE PARTIES AGREE THAT ANY OF THEM MAY FILE A COPY OF THIS PARAGRAPH WITH ANY COURT AS WRITTEN EVIDENCE OF THE KNOWING, VOLUNTARY, AND BARGAINED-FOR AGREEMENT AMONG THE PARTIES IRREVOCABLY TO WAIVE ITS RIGHT TO TRIAL BY JURY IN ANY PROCEEDING WHATSOEVER BETWEEN THEM RELATING TO THIS LETTER AGREEMENT WILL INSTEAD BE TRIED IN A COURT OF COMPETENT JURISDICTION BY A JUDGE SITTING WITHOUT A JURY.
- (e) <u>Entire Agreement</u>. This Letter Agreement shall constitute the entire agreement between the Parties with respect to the subject matter hereof, and supersedes the License Agreement and all previous arrangements with respect to the subject matter hereof,

whether written or oral. Any amendment or modification to this Letter Agreement shall be made in writing signed by both Parties.

(f) Notices. Unless otherwise specified herein, all notices required or permitted to be given under this Letter Agreement shall be in writing and shall be delivered (a) by hand, (b) by internationally recognized overnight delivery service that maintains records of delivery, or (c) by electronic mail (including ".pdf") with transmission confirmed, in each case, addressed to the Parties at their respective addresses specified above or to such other address as the Party to whom notice is to be given may have provided to the other Party in accordance with this Section. Such notice shall be deemed to have been given under subsection (a) above as of the date delivered by hand, under subsection (b) above on the second (2nd) Business Day (at the place of delivery) after deposit with an internationally recognized overnight delivery service, and under subsection (c) above at the time the recipient confirms to the sender the transmission of such electronic mail:

## If to Eyenovia:

Eyenovia, Inc. 295 Madison Ave., Suite 2400 New York, NY 10017 Attention: John Gandolfo [\*\*\*]

with a copy to:

Mintz, Levin, Cohn, Ferris, Glovsky and Popeo, P.C. One Financial Center Boston, MA 02111 Attention: Fred Hernandez, Member [\*\*\*]

If to Bausch:

Bausch + Lomb Ireland Limited 3013 Citywest Business Campus Dublin 34, Ireland Attention: Director [\*\*\*]

with a copy to:

Bausch & Lomb Americas Inc. 400 Somerset Corporate Boulevard Bridgewater, NJ 08807 Attention: General Counsel [\*\*\*]

- (g) <u>Compliance with Laws</u>. Each Party shall perform its obligations under this Letter Agreement in compliance with all applicable Laws.
- (h) <u>Headings</u>. The captions or headings of the Sections or other subdivisions hereof are inserted only as a matter of convenience or for reference and shall have no effect on the meaning of the provisions hereof.
- (i) No Implied Waivers; Rights Cumulative. No failure on the part of Eyenovia or Bausch to exercise, and no delay by either Party in exercising, any right, power, remedy, or privilege under this Letter Agreement, or provided by statute or at law or in equity or otherwise, shall impair, prejudice, or constitute a waiver of any such right, power, remedy, or privilege by such Party or be construed as a waiver of any breach of this Letter Agreement or as an acquiescence therein by such Party, nor shall any single or partial exercise of any such right, power, remedy, or privilege by a Party preclude any other or further exercise thereof or the exercise of any other right, power, remedy, or privilege.
- (j) <u>Interpretation</u>. Unless a context otherwise requires, wherever used, (i) the singular will include the plural, the plural the singular; (ii) the use of any gender will be applicable to all genders; (iii) the word "or" is used in the inclusive sense (and/or); and (iv) the word "including" is used without limitation and will mean "including without limitation."
- (k) <u>Severability</u>. If, under applicable Laws, any provision of this Letter Agreement is invalid or unenforceable, or otherwise directly or indirectly affects the validity of any other material provision(s) of this Letter Agreement (such invalid or unenforceable provision, a "<u>Severed Clause</u>"), this Letter Agreement shall endure except for the Severed Clause. The Parties shall consult one another and use good faith efforts to agree upon a valid and enforceable provision that is a reasonable substitute for the Severed Clause in view of the intent of this Letter Agreement.
- (l) <u>No Third Party Beneficiaries</u>. No Person other than Bausch and Eyenovia (and their respective assignees) shall be deemed an intended beneficiary hereunder or have any right to enforce any obligation of this Letter Agreement.
- (m) <u>Further Assurances</u>. Each Party shall take any other reasonable actions requested by the other Party to effectuate the purposes of this Letter Agreement, including but not limited to the prompt execution and delivery of any further documents to effect, record and evidence the termination of the rights and obligations as contemplated hereby.

[Remainder of this page intentionally left blank / Signature pages follow

The foregoing is agreed to and accepted as of the date set forth below.

Very truly yours,

## EYENOVIA, INC.

By: /s/ Michael Rowe

Name: Michael Rowe

Title: Chief Executive Officer

Date: January 12, 2024

The foregoing is agreed to and accepted as of the date set forth below.

## **BAUSCH + LOMB IRELAND LIMITED**

By: /s/ Olive McDaid

Name: Olive McDaid

Title: Director

Date: January 12, 2024

Signature page to Letter Agreement

## EXHIBIT A

## **MUTUAL TERMINATION**

- 1. <u>Termination</u>. As of the Effective Date, the License Agreement shall terminate in its entirety and cease to have any further force and effect (subject and without prejudice to Section 8.3(d) of the License Agreement and all other provisions therein that expressly survive termination (and for the avoidance of doubt, Sections 8.3(a), (b) and (c) are inapplicable to such termination and shall not survive)). In particular, as of the Effective Date, (i) any and all licenses and other rights granted by Eyenovia to Bausch under the License Agreement shall terminate and revert to Eyenovia, (ii) any and all licenses and other rights granted by Bausch to Eyenovia under the License Agreement shall terminate, other than as set forth herein, and (iii) other than as set forth herein, Bausch shall be released from all of its ongoing obligations under the License Agreement, including its Development and Commercialization obligations thereunder.
- 2. <u>Up-Front Payment</u>. Eyenovia will pay Bausch a one-time, non-creditable, non-refundable fee of Two Million Dollars (USD \$2,000,000) within [\*\*\*] of the Effective Date.

## 3. Bausch Obligations.

- a. Bausch shall transfer and assign to Eyenovia all Regulatory Documentation and other documented technical and other information or materials Controlled by Bausch or its Affiliates, in each case, to the extent solely related to the Licensed Product or otherwise generated in connection with its activities under the License Agreement, including investigational new drug applications ("IND") and clinical data (including all study data), to Eyenovia as quickly as possible following the Effective Date, but not later than end of the Transition Period (subject to the timely receipt by Bausch from Eyenovia of the requisite information required to so transfer the IND); provided, however, that Bausch may retain a confidential copy of such items for its records. [\*\*\*]
- b. [\*\*\*]
- c. Within [\*\*\*] from the Effective Date ("Transition Period"), Bausch shall assign to Eyenovia (or its designated Affiliate), and Eyenovia (or its designated Affiliate) shall assume, each of the agreements, statements of work, work orders and change orders set out on Schedule 1 hereto (the "Study Contracts") and the rights and obligations thereunder arising after the Effective Date; provided however that Eyenovia shall not assume or agree to pay, discharge, or perform any liabilities or obligations under the Study Contracts relating to the period prior to the actual date of assignment and assumption of such Study Contract, including any such liabilities arising out of any breach by Bausch or its Affiliates of any provision of any Study Contract. Bausch shall immediately make available to Eyenovia all

Study Contracts. In connection herewith, the Parties (or their respective Affiliates) shall execute an assignment and assumption agreement with respect to such Study Contracts, in a form to be agreed upon by the Parties, acting reasonably and good faith. [\*\*\*]

- d. Inventory. [\*\*\*]
- e. Study Transition.
  - i. In addition to the items described above, during the Transition Period, Bausch shall, and shall cause its Affiliates to, reasonably cooperate with Eyenovia to facilitate the orderly transition of the CHAPERONE study (the "**Study**").
  - ii. During the Transition Period, Bausch, at Bausch's cost, shall conduct (or caused to be conducted) the Study in the ordinary course, materially consistent with past practice, in compliance with applicable Laws.
  - iii. Bausch hereby transfers title and ownership of the equipment described on Schedule 2 hereto, [\*\*\*] and on an "as is, where is" basis. Bausch will make such equipment available to Eyenovia for inspection or collection at Eyenovia's cost, EXW origin, during the Transition Period. For the sake of clarity, Eyenovia, at its sole election, may request equipment remains at the Study sites to ensure continuity in study activities after the Transition Period.
  - iv. During the Transition Period, with regard to the Study, Bausch shall facilitate introductions between Eyenovia and the contract research organization conducting the Study and shall use commercially reasonable efforts to assist Eyenovia and such contract research organization in transitioning the Study from Bausch to Eyenovia.

The date on which Eyenovia has received all of the following items shall be the "<u>Regulatory Transfer Completion Date</u>": (i) delivery of the Regulatory Documentation described in subsection 3(a) above, (ii) the assignment of the Study Contracts (other than those for which consent has not been obtained within the Transition Period) pursuant to subsection 3(c) above; and (iii) delivery of the inventory of Licensed Product pursuant to subsection 3(d) above.

Eyenovia hereby grants to Bausch a non-exclusive, non-transferable, non-sublicensable, royalty-free license to the License IP, solely to the extent necessary for Bausch to conduct and satisfy its obligations under this Section 3. Such license shall automatically terminate upon the Regulatory Transfer Completion Date.

4. <u>Regulatory Transfer Payment</u>. Eyenovia will pay Bausch Three Million Dollars (USD \$3,000,000) of EYEN common stock within ten (10) Business Days of the Regulatory Transfer Completion Date, on the terms described below.

- 5. <u>Issuance of Restricted Shares</u>. The number of shares of Eyenovia common stock, \$0.0001 par value per share (the "Common Stock"), to be issued hereunder shall be calculated using the volume-weighted average price (VWAP) for [\*\*\*]. Such shares of Common Stock shall be offered in a transaction not involving any public offering within the meaning of the Securities Act of 1933, as amended. As a condition to the issuance of the Common Stock, Eyenovia and Bausch shall enter into the subscription agreement attached hereto as Schedule 4 (the "Subscription Agreement").
- 6. <u>Royalty Payment.</u> Eyenovia will pay Bausch a royalty of [\*\*\*] percent ([\*\*\*]%) of Eyenovia Net Sales in the Licensed Territory for a period of ten years from the date of the first commercial sale by Eyenovia or its Affiliates or licensees of the Licensed Product in the United States, as further described on <u>Schedule 3</u>.
- 7. <u>Termination</u>. Upon the Regulatory Transfer Completion Date, the following agreements shall be automatically terminated: (i) the Clinical Supply Agreement dated September 30, 2021 between Eyenovia and Bausch and the Quality Agreement entered into by the parties thereunder, and (ii) the Safety Data Exchange Agreement dated as of June 15, 2021 between Eyenovia and Bausch; *provided, however*, that, to the extent required by Applicable Law, the Parties will continue to exchange information, to follow procedures, and to file single case reports, related to adverse events associated with the Licensed Product that occurred prior to the Effective Date.
- 8. <u>Sublicenses</u>. Any and all sublicense agreements entered into by Bausch or any of its Affiliates with a sublicensee pursuant to the License Agreement shall terminate upon the Effective Date. Bausch hereby confirms that there are no such sublicense agreements as of the Effective Date.
- 9. Mutual Release. Each Party, on behalf of itself and its present and former parents, subsidiaries, affiliates, officers, directors, shareholders, members, successors and assigns (the "Releasors") hereby releases, waives and forever discharges the other Party and its present and former, direct and indirect, parents, subsidiaries, affiliates and its and their respective employees, officers, directors, shareholders, members, agents, representatives, successors and assigns (the "Releasees") of and from any and all actions, causes of action, suits, losses, liabilities, rights, debts, dues, sums of money, accounts, reckonings, obligations, costs, expenses, liens, bonds, bills, specialties, covenants, contracts, controversies, agreements (whether oral, written or otherwise), promises, variances, trespasses, damages, judgments, extents, executions, claims, and demands, of every kind and nature whatsoever, whether now known or unknown, foreseen or unforeseen, matured or unmatured, suspected or unsuspected, in law, admiralty or equity (collectively, "Claims"), which any of such Party's Releasors ever had, now has, or hereafter can, shall, or may have against any of such other Party's Releasees arising out of the License Agreement from the beginning of time through the Effective Date of this Letter Agreement, except for any claims relating to rights and obligations under this Letter Agreement. Each Party, on behalf of itself and each of its respective Releasors, understands that it may later discover Claims or facts that may be different than, or in addition to, those that it or any other Releasor now knows or believes to exist regarding the subject matter of the release

contained in this Section 9, and which, if known at the time of signing this Letter Agreement, may have materially affected this Letter Agreement and such Party's decision to enter into it and grant the release contained in this Section 9. Nevertheless, the Parties and their respective Releasors intend to fully, finally and forever settle and release all Claims that now exist, may exist or previously existed, as set forth in the release contained in this Section 9, whether known or unknown, foreseen or unforeseen, or suspected or unsuspected, and the release given herein is and will remain in effect as a complete release, notwithstanding the discovery or existence of such additional or different facts. The Parties and their respective Releasors hereby waive any right or Claim that might arise as a result of such different or additional Claims or facts. The Parties have each been made aware of, and understand, the provisions of California Civil Code Section 1542 ("Section 1542"), which provides: "A GENERAL RELEASE DOES NOT EXTEND TO CLAIMS THAT THE CREDITOR OR RELEASING PARTY DOES NOT KNOW OR SUSPECT TO EXIST IN HIS OR HER FAVOR AT THE TIME OF EXECUTING THE RELEASE AND THAT, IF KNOWN BY HIM OR HER, WOULD HAVE MATERIALLY AFFECTED HIS OR HER SETTLEMENT WITH THE DEBTOR OR RELEASED PARTY." The Parties expressly, knowingly and intentionally waive any and all rights, benefits, and protections of Section 1542 and of any other state or federal statute or common law principle limiting the scope of a general release.

[\*\*\*]

1. [\*\*\*]

## Schedule 4

[\*\*\*]

## CERTIFICATION OF THE PRINCIPAL EXECUTIVE OFFICER PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

- I, Michael Rowe, certify that:
- 1. I have reviewed this quarterly report on Form 10-Q of Eyenovia, Inc. for the quarterly period ended March 31, 2024;
- Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all
  material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in
  this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions
    about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on
    such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 15, 2024

/s/ Michael Rowe

Name: Michael Rowe Title Chief Executive Officer (Principal Executive Officer)

## CERTIFICATION OF THE PRINCIPAL FINANCIAL AND ACCOUNTING OFFICER PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

#### I, John Gandolfo, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Eyenovia, Inc. for the quarterly period ended March 31, 2024;
- Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all
  material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in
  this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions
    about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on
    such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 15, 2024

/s/ John Gandolfo

Name: John Gandolfo Title Chief Financial Officer

(Principal Financial and Accounting Officer)

## CERTIFICATION OF THE PRINCIPAL EXECUTIVE OFFICER PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the quarterly report of Eyenovia, Inc. (the "Company") on Form 10-Q for the quarterly period ended March 31, 2024, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Michael Rowe, Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to my knowledge:

- 1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: May 15, 2024

/s/ Michael Rowe

Name: Michael Rowe
Title Chief Executive Officer
(Principal Executive Officer)

## CERTIFICATION OF THE PRINCIPAL FINANCIAL AND ACCOUNTING OFFICER PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the quarterly report of Eyenovia, Inc. (the "Company") on Form 10-Q for the quarterly period ended March 31, 2024, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, John Gandolfo, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to my knowledge:

- 1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: May 15, 2024

/s/ John Gandolfo

Name: John Gandolfo
Title Chief Financial Officer

(Principal Financial and Accounting Officer)